



Join in to sail together

INTRODUCTION

Champions Yacht Club is the largest eco-friendly water front and boating operator with over 100 boats and yachts having operations in multiple locations in Goa, (Cavelossim, Divar Island) & Andhra Pradesh, (Next to Prakasam Barrage and Bhavani Island), Singapore, Dubai etc.

We have deployed ecofriendly electric boat projects including a total electric boat and ecofriendly project at Mayem Lake, Goa and numerous Watersports, Floating/Waterfront Restaurant projects.

Founded in the year 2012 in Goa, **Champions Yacht Club (CYC)**, a division of the Champions Group is a global leader in super luxury sea charter industry. The Company has its headquarters & major operations in Goa, and branched out at Vijayawada (VJS) in 2015.



CYC – Goa. Divar Island

Champions Yacht Club upholds one of the leading names when it comes to luxury cruises in Goa. This Divar Island cruise is custom-made is curated to give you the full-fledged experience that includes activities, leisure and adventure. You can enjoy tug boat ride to feel the waves and explore the marine life with deep water diving and water sports. This package is suitable for groups and families who want to enjoy relaxing vacation with the combination of well-crafted activities.



CYC – Goa

Luxury Private Cruise – Sea Breeze

Sophisticated 5 bedroom Luxury Catamaran, specially designed to give an experience of Classy Cruising in Goa. Over-night stay on this floating on water is an experience in itself.

No matter what is your reason to celebrate - Honeymoon, Family Outing, Bachelors, Sunrise, Sunset; we take care of all the arrangements to organize your off-shore party right.



CYC – Goa

Luxury Private Cruise – Free Spirit

Sophisticated 4 bedroom Luxury Catamaran, specially designed to give an experience of Classy Cruising in Goa. Over-night stay on this, floating on water, is an experience in itself.

No matter what is your reason to celebrate - Honeymoon, Family Outing, Bachelors, Sunrise, Sunset; we take care of all the arrangements to organize your off-shore party right.



CYC – Goa

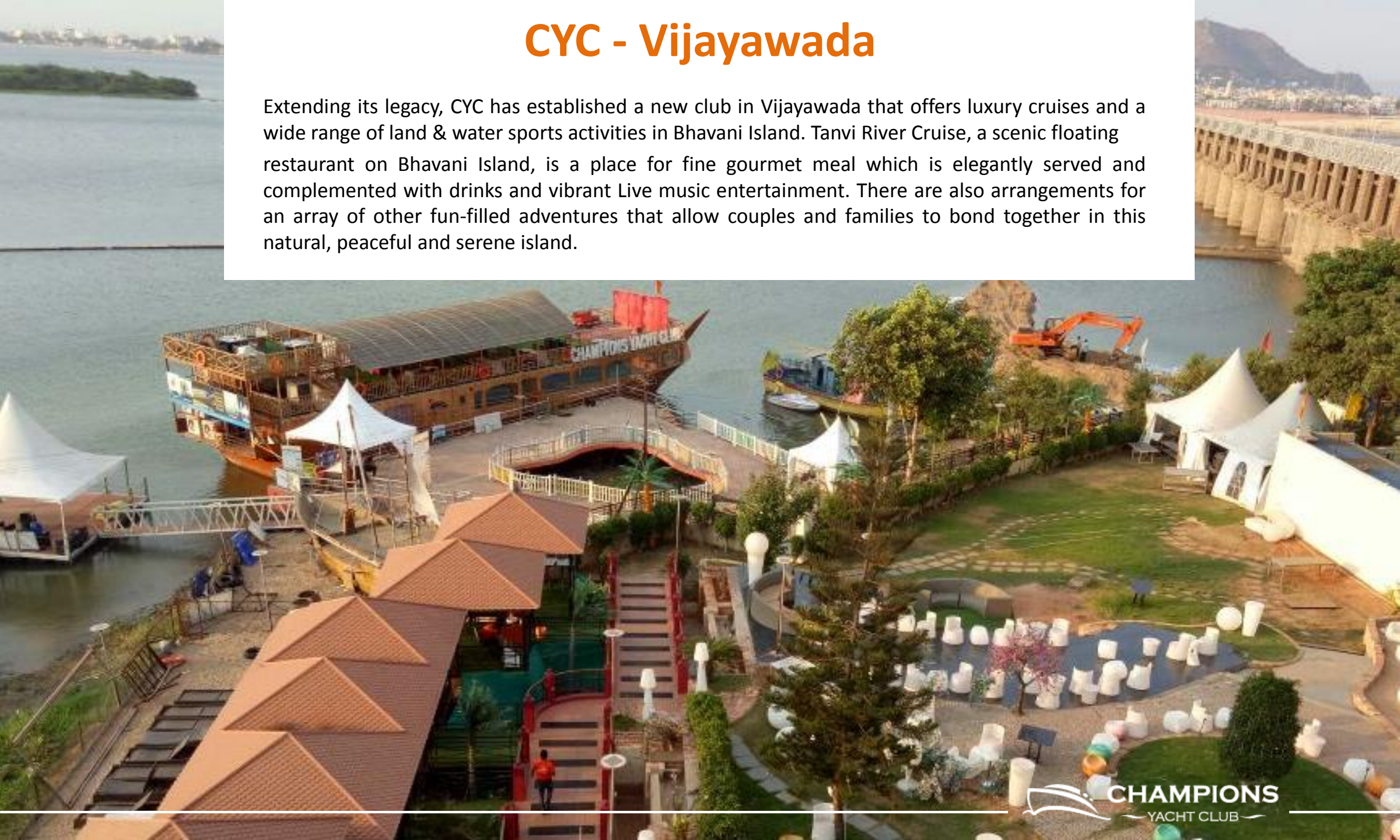
Luxury Private Cruise – High Seas Cruise

They are Fast, They are Furious and they most definitely are Ferocious power beasts worth taming when on the open Sea. It also has Goa's first Trampoline which can make patrons jump to the sway of the seas when on a cruise. Private hire for parties & events for a maximum of 25 people



CYC - Vijayawada

Extending its legacy, CYC has established a new club in Vijayawada that offers luxury cruises and a wide range of land & water sports activities in Bhavani Island. Tanvi River Cruise, a scenic floating restaurant on Bhavani Island, is a place for fine gourmet meal which is elegantly served and complemented with drinks and vibrant Live music entertainment. There are also arrangements for an array of other fun-filled adventures that allow couples and families to bond together in this natural, peaceful and serene island.



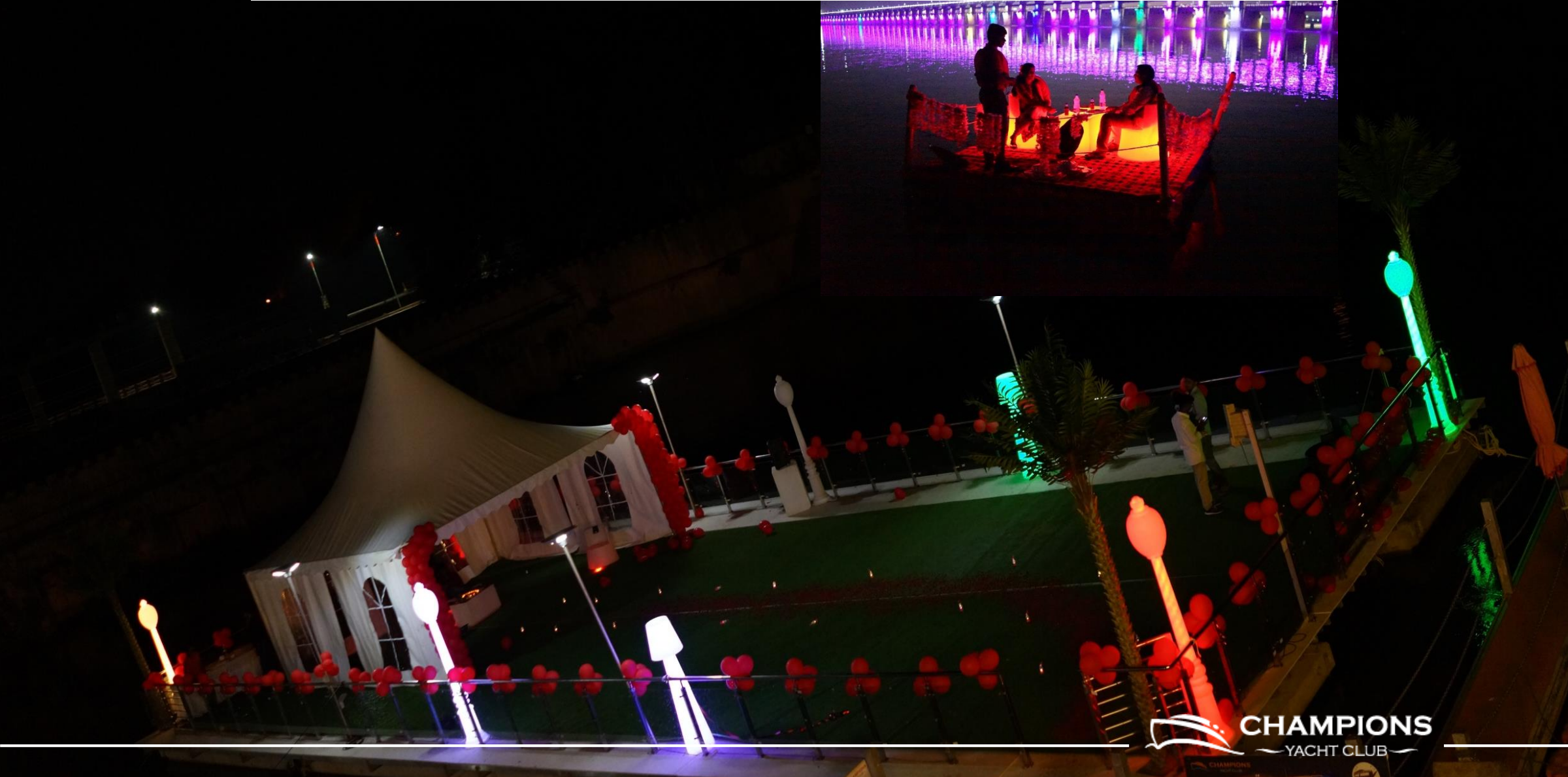
CYC – Vijayawada

Tanvi - Cruise & Restaurant

Relish it all – With finest multi-cuisine spread on the upper deck of the Tanvi restaurant & an exotic cocktail in hand, enjoy a breath-taking panoramic view. Spanning through the pristine waters of the Krishna River, next to Prakasam Barrage, prepare yourself to be mesmerized by one-of-its kind floating restaurant-The Tanvi. From continental cuisine to authentic local dishes, you're spoiled for a variety of choices and impeccable hospitality. It's a fine dining experience in the midst of the mystical rivers that's offers exclusive delicacies & ambience unlike any other.



CYC – Vijayawada Floating Restaurant



CYC – Vijayawada

Water Sports & Boats at Island



Why Choose us?

- High profit Sharing Ratio
- Prime & Desirable Locations
- Flexible Packages
- Wide range of Yachts and Boats
- Harness a Powerful Network
- Experienced Nautical Team
- World Class Floating infrastructure
- Digital Marketing
- Loyalty Members
- Global Marketing Team
- Online Travel Agencies
- Global Promotion Platform



CHAMPIONS
YACHT CLUB

FLAGSHIP

CYC Franchisee Initial Investment

4.5 cr | Yearly lease Fee: 24 Lakhs

Monthly CYC management and royalty fee: 9%

Financial Projections

Fiscal year 2018-19: 3 cr

(Plus 15% net profit, client base & Goodwill)

Fiscal year 2019-20: 4.5 cr plus

(Plus 25% net profit, client base & Goodwill)

Fiscal year 2024-25: 6 cr plus minimum

(Plus 25% net profit, client base & Goodwill)



Monthly Sales Projections

April 2018	15 Lakhs
May 2018	20 Lakhs
June 2018	25 Lakhs
July 2018	25 Lakhs
August 2018	25 Lakhs
September 2018	25 Lakhs
October 2018	30 Lakhs
November 2018	32 Lakhs
December 2018	35+ Lakhs



Fractional Ownership





What is it?

Fractional Ownership is a method of ownership where several people can own share(s) in an expensive asset.

Why is it helpful?

- Fractional owners don't have to spend huge amounts for owning the entire asset.
- Company ownership and other management responsibilities are taken care of by the principal owners.
- Fractional owners get to customize their usage criteria in the terms of purchase, keeping them free to enjoy their prized assets – without hassle.

FRACTIONAL OWNERSHIP OUR OFFER

Most yacht owners in India use their assets for only a few months but have to pay high maintenance costs for the entire year.

Champions Yacht Club answered the gap of need and supply by pioneering the application of Fractional Ownership Models specifically for **Luxury Yachts** and **Catamaran Cruisers** available in our Goa and Vijayawada facilities.





Yacht Management

It is vital to have both an excellent management company and professional, highly competent crews to look after the vessels, the owners and their guests and to deal efficiently with the time-consuming operational and administrative aspects of running the vessels. These include, but are not limited to:

- The safety of the vessel and all souls on board
- The welfare and well-being of the passengers and the crew
- Preventive maintenance and repairs of the vessels
- Comprehensive insurance of both the vessel, the passengers and the crew
- Flag state issues and fees
- All class certification issues and fees
- All issues relating to the hiring and long-term employment of the crew
- Consumables and services for discerning owners and their guests
- All local and global red tape issues, ensuring efficient operation of the vessels without any unnecessary delays
- All other preparations, incl. thorough cleaning of the vessels between allocations
- Full compliance with all local rules and regulations
- Full cooperation with local authorities
- Fair allocation of revolving choice priorities among the owners
- Administration of exchanges of allocation periods among owners
- Marketing of charters
- Administration of charters
- General administration and accounts of Green Explorers Society

Lifetime Gold Membership

Rs.15 Lakhs Onwards / \$ 22,500K

- Includes all membership benefits
- 1 Cruise party per year
- 10 Friends & Family Coupons per year
- Unlimited Sailing and Non-Motorboat activities
- included free of cost
- Lifetime Gold Membership





Lifetime Gold Family Membership

Rs.25 Lakhs Onwards / \$ 38K

- Includes all membership benefits for a Family of up to 5 people
- 3 Cruise parties each year
- Unlimited Sailing and Non-Motorboat activities free of cost
- One Diving Session with Family each year
- 20 Friends & Family Coupons each year
- 2 Junior Sailing Associate Yearly Memberships included

Corporate Membership

Rs.50 Lakhs Onwards / \$ 75K

- 5 Membership Nominees per Company for your top Executives and Directors
- 5 Cruise parties each year
- 20 Friends & Family Coupons each year
- 5 Junior Sailing Associate Yearly Memberships included
- Unlimited Sailing and Non-Motorboat activities included free of cost
- Entry & Participation in the Regatta with your branded Sail Boat



VVIP Platinum Life time Membership

Rs.50 Lakhs onwards / \$ 75K

- Includes all membership benefits and 5 cruise sessions each year
- Cruises with CYC Champagne & Caviar*
- Unlimited Sailing and Non-Motorboat activities
- 25 Friends & Family Coupons each year Jetski, Hover Craft &
- Amphibious Vehicle Rides free of charge
- 2 hours of Sea-Plane / Helicopter rides each year



Fractional Ownership

Rs.75 Lakhs to 1.25 Crores onwards / \$ 112K to \$ 187K

- 25% fractional ownership
- 75 Lakhs to 1.25 Crore onwards
- Party Cruise Boat / Party Catamaran with couple of bedrooms and party deck to host 50 to 200 guests
- Includes all Membership Benefits and 5 Cruises each year
- Cruises with CYC Champagne & Caviar*
- Unlimited Sailing and Non-Motorboat activities & Jetski / Hovercraft Rides included free of cost
- 20% of the Usage Weeks during the 30 operational weeks (40 days per year)
- 25 Friends & Family Coupons each year

Fractional Ownership Speed Ferry / Fast Catamaran

3 Crores to 20 Crores onwards / \$ 448K to \$3Mn

- Includes all membership benefits and 5 Cruise sessions per year
- Cruises with CYC Champagne & Caviar*
- Unlimited Sailing and Non-Motorboat activities & Jetski / Hovercraft Rides included free of cost
- 20% of the Usage Weeks during the 30 weeks operational (40 days per year)
- 25 Friends & Family Coupons each year



CHAMPIONS
— YACHT CLUB —



LUXURY YACHTING @ GOA

10% CO-OWNERSHIP

(SUPER YACHT - BENNETTI / FERETTI / MAJESTY)

Purchase Price : 1 Crore

Total usage Days : 20 Days

Yearly Operational Costs & Insurance : 9 Lakhs / owner

Membership Income : NA - internal usage

Use of other yachts/properties : Champions Platinum Membership Benefits

Term : Indefinite for 20+ years (flexible exit)

**Remarks: 1) Can entertain or rent out to friends and family
2) The owner family can avail all membership benefits**

Yearly Insurance / Maintenance / Crew / Jetty / Incidentals come to 4.5%

LUXURY YACHTING @ GOA

20% CO-OWNERSHIP (PLUS YIELD)
(SUPER YACHT - BENNETTI / FERETTI / MAJESTY)

Purchase Price : 2 Crore

Total Usage Days : 40 Days

Yearly Operational Costs & Insurance : 18 Lakhs / owner

Membership Income : 1 Lakh / day for 20 unused days

Use of other yachts / properties : Champions Platinum membership Benefits

Term : Indefinite for 20+ years (flexible exit)

Remarks: 1) Can entertain or rent out to friends and family, through Champions Group

2) The owner family can avail all membership benefits

Yearly Insurance / Maintenance / Crew / Jetty / Incidentals come to 4.5%



JOIN IN TO SAIL TOGETHER!



CHAMPIONS YACHT CLUB PVT LTD

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